

**General Fund Revenues
Fund 01**

PROGRAM DESCRIPTION:

City general fund revenues are typically relatively predictable. Most general fund revenue is obtained from property taxes, state-shared revenue, and transportation aides, which are known by the time the budget year begins. Revenues have historically not been dependent on changes in economic factors. However, varying factors, including the local economy, can cause fluctuations yearly in certain revenue items.

Property Taxes

Property taxes are levied upon all real property and business personal property owners at a calculated rate per \$1,000 assessed value. As is typical for most Wisconsin municipalities, the property tax is the primary revenue for city government operations. The trend for property taxes, as a percentage of General Fund Revenue, is as follows:

Budget Year	2020	2021	2022	2023	2024	2025
Tax Levy	\$19,005,700	\$19,184,900	\$19,931,500	\$20,455,400	\$23,450,500	\$23,883,300
Revenue	\$27,129,330	\$27,369,168	\$28,213,729	\$28,931,075	\$31,494,313	\$31,502,477
Levy to Revenue	70.1%	70.1%	70.6%	70.7%	74.5%	75.8%

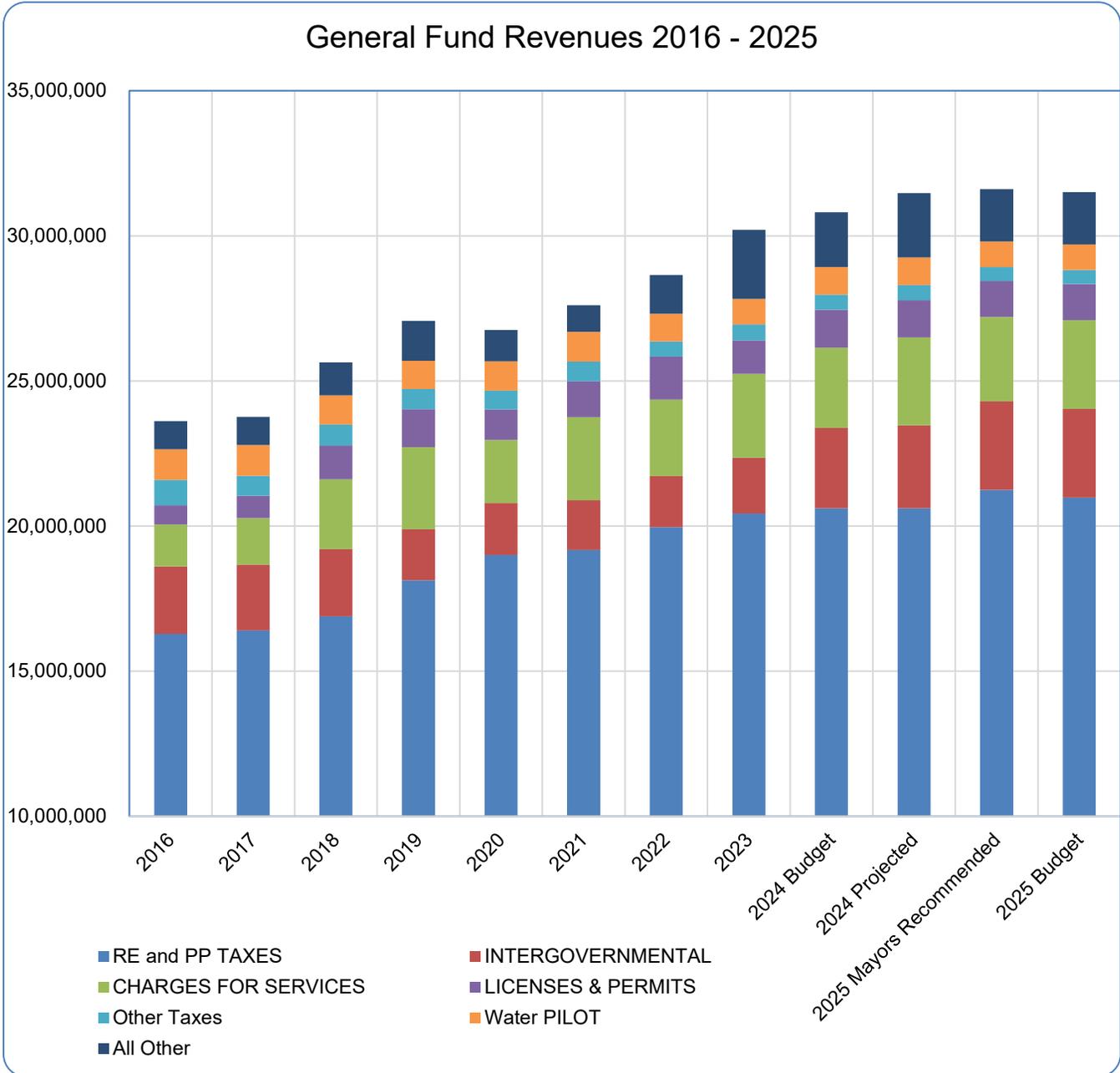
Property taxes as a percentage of general fund revenues will increase or decrease depending on fluctuations in other revenues, the amount of growth in net new construction, and whether increases in expenditures are needed to meet the city's service needs.

The Chart below shows the tax levy by purpose and the amount of levy per capita for each purpose.

	2020	2021	2022	2023	2024	2025
Population (for prior year)	35,996	36,514	36,646	35,895	36,417	36,600
Tax Levy	Actual	Actual	Actual	Actual	Budget	Budget
General Fund	\$19,005,700	\$19,184,900	\$19,931,500	\$20,455,400	20,616,100	20,975,600
Library	\$1,340,500	\$1,337,200	\$1,347,200	\$1,374,000	1,442,700	1,467,700
Capital	\$295,700	\$296,000	\$53,300	\$0	\$291,700	\$300,000
Debt Service	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,140,000
Total Tax Levy	\$21,741,900	\$21,918,100	\$22,432,000	\$22,929,400	\$23,450,500	\$23,883,300
Per Capita						
General Fund	\$527.99	\$525.41	\$543.89	\$569.87	\$566.11	\$573.10
Library	\$37.24	\$36.62	\$36.76	\$38.28	\$39.62	\$40.10
Capital	\$8.22	\$8.11	\$1.46	\$0	\$8.01	\$8.20

Debt Service	\$30.56	\$30.13	\$30.02	\$30.65	\$30.21	\$31.15
Total Tax Levy	\$604.01	\$600.27	\$612.13	\$638.80	\$646.75	\$652.55

Note that the population used in the chart is for the year before the budget year.



The chart above demonstrates the change in revenue mix from 2016 through the 2025 Budget. The Taxes, Intergovernmental Revenues, Charges for Services, Licenses & Permit Fees, and Miscellaneous Revenue have increased over this period, while the Water Utility Pilot, Other Taxes, and All Other Categories have declined.

In 2019, General Transportation Aids (GTAs) were mostly shifted to the Street Improvement Fund. GTAs have grown substantially related to street work done in the Tax Incremental Financing Districts in recent years. Landfill sitting revenues, included in Charges for Services, aid the General Fund in that up to 18% of these revenues go into the General Fund, with the majority, 82%, going to the Capital Funds.

Utility Tax Equivalent

The Franklin Water Utility makes a payment instead of property taxes, as the Public Service Commission requires, by applying the local municipal and school tax rates against the total value of the Utility plant in service and infrastructure. As the plant in service has grown due to the continued development in the City, this revenue has also increased. Much of the plant value added has been contributed by developers, Tax Incremental Financing Districts, and projects at least partially funded by special assessments. For 2025, that payment is estimated at \$877,200. The Water Utility is currently working on the new water tower project located on S. Lovers Lane, which will raise this payment to the City.

Hotel/Motel Room Tax

Hotels and motels charge a room tax that benefits the City of Franklin. The development of a hotel on South 27th Street resulted in the City receiving increased room taxes starting in 2009. A second hotel opened in July 2015 near S. 76th Street and W. Rawson Avenue. The 2015-16 state budget included a provision that directs a portion of this revenue to tourism beginning in 2017. In 2016, before the new restriction, this revenue provided \$327,191. In 2021, the City raised the tax rate from 6% to 8%, effectively increasing the rate by 33%. For 2025, the General Fund revenue is capped at \$153,180, with the balance directed to the Franklin Tourism Commission. The addition of hotels has allowed the General Fund portion of the Hotel/Motel Tax to increase slightly and could see further increases in the future.

Cable Franchise Fees

The City charges a franchise fee on cable television services which has decreased recently. Declining trends in the number of cable subscribers have impacted this revenue. For 2025, that fee is estimated at \$300,000.

Video Service Provider Aid

In the 2019-20 State Budget, the legislature lowered the cable tax rate from 5% to 4%, beginning in January 2020. A new state aid was created to replace the impact of the tax rate reduction. The combined effect is zero, while the fees appear to decline and Intergovernmental Revenues increase. That revenue is expected to be \$98,515 in 2025, which is the same from previous years.

State Shared Revenue

State Shared Revenue is based on a formula that considers per capita and aidable revenue factors, including the City's relative property value and local revenue generated. During recent years the State has either not increased or has decreased the amount received. In 2023, the City received \$398,460; in 2024, shared revenue increased due to legislature implementing Act 12. Municipalities will now receive additional supplemental municipal aid as long as they maintain specific levels of service within the public safety departments. In 2024, the City

received an additional \$858,380 in shared revenue, totaling \$1,291,730. In 2025, shared revenue is estimated to be \$443,285 in municipal aid and \$878,125 in supplemental municipal aid, totaling \$1,321,410 (2.3% increase).

The State provides Expenditure Restraint payments to communities that limit their General Fund spending to a specified percentage increase over the prior year. The percentage limit considers inflation and growth in new construction in the City. Communities are only eligible for their equalized tax rate over 5 mills, at least \$5.00 per 1,000 assessed value. In 2015, the City of Franklin received more than \$284,000; however, it ceased receiving this aid beginning in 2022, when its equalized tax rate dipped below \$5.00 per thousand of value.

The State provides General Transportation Aids to local communities. These aids are based on a formula established by the State that considers the cost of maintaining the City's transportation system, including maintenance, traffic enforcement, and capital street construction costs. This formula uses Franklin's highway expenditures over a rolling 6-year period in determining the aid amount. In 2019, the City of Franklin received \$1,220,846. For 2024, transportation aids are set at \$2,020,966 – a 65% increase. GTA funding is released in mid-October each year (with final numbers released in December), with the final 2025 GTA being \$2,052,747. Street improvements in several of the City's Tax Incremental Financing Districts will impact transportation aids for several years. Beginning in 2019, only a portion of this Aid funds the General Fund operations, with the balance supporting the Street Improvement Fund.

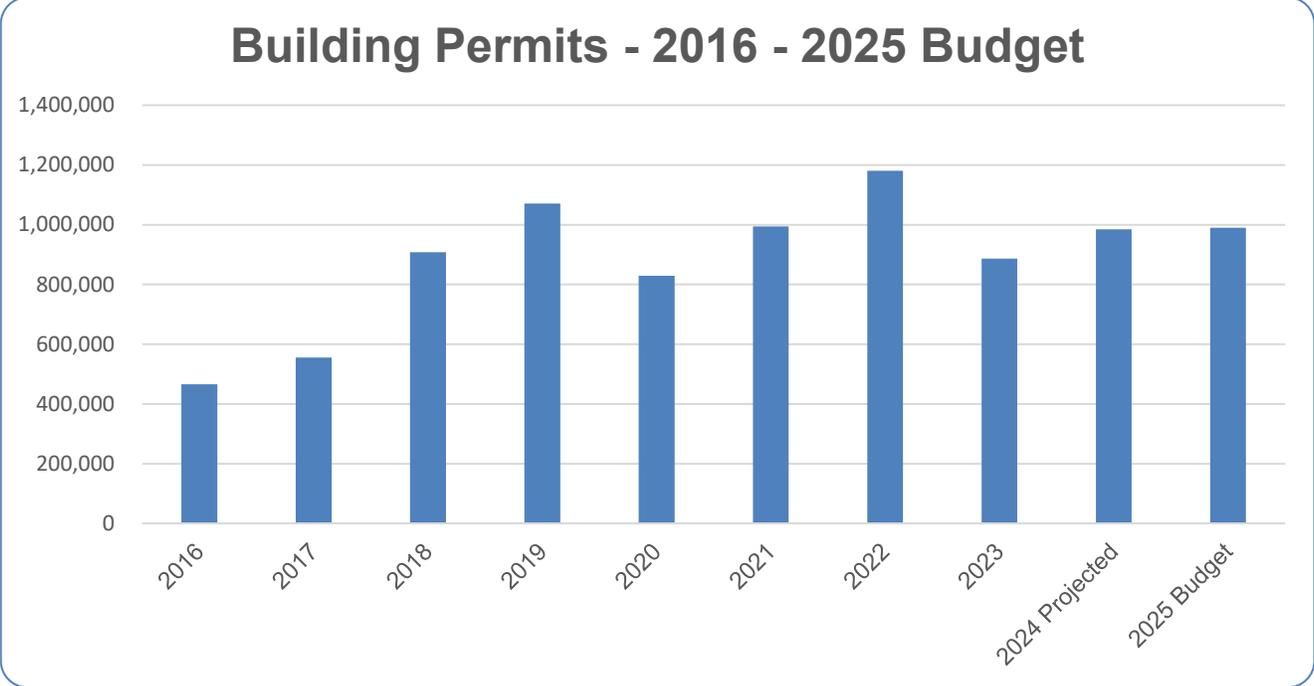
A 1997 legislative change exempted business computers from being subject to property tax. It also provided for a state aid payment to municipalities to offset the loss of this income. The Legislature froze the program in the 2017-18 budget, with a 1.47% increase in 2019 from 2018 levels. In the same budget, a new class of personal property was exempted, with a new Personal Property Aid payment. However, the new aid payment reduces the allowable levy increase dollar for dollar. For 2022, the exempt computer aids are \$4350,802, an increase of approximately \$4,130 due to the closure of TID #4 (which terminated in 2023), and the exempt personal property aid is approximately \$95,630. The 2023 Wisconsin Act 12 legislative change repealed the remaining personal property tax and created a state aid program designed to reimburse municipalities for the lost personal property tax revenue. This change increased the amount of Personal Property Aid by adding an additional aid payment annually, beginning in 2025. The 2025 payment is estimated to be \$210,947. This legislative change does include an aid payment to any Tax Incremental District that had personal property in it.

Overall, support from the Intergovernmental Revenues has remained fairly stable over the last few years, however, the City saw a generous increase in 2024 mainly coming from the increase in supplemental shared revenue, as noted above. Additionally, the City will now see an additional intergovernmental revenue supported through legislative change Act 12. Generally, Franklin's shared revenue per capita is near the very bottom for cities of a similar size in the State, which relates to the higher per capita income and lack of utility property in the City.

Licenses and Permits

The City issues numerous licenses and permits in performing its regulatory functions, such as building, electrical, plumbing, liquor, bartender, peddler, food, pet, contractor, and others. Most

such revenue items do not fluctuate greatly from year to year, and in some cases, change is limited by state statutes. The primary revenue in the permit category, making up approximately 80% of the category, is building, plumbing, and electrical permits. The 2025 budget anticipates \$990,000 in Building, Plumbing, and Electrical permit revenues. That compares to \$985,000 budgeted, as well as expected, in 2024. The Tax Increment Districts provide the prospect of increased building permit revenue.



Penalties and Forfeitures

This category represents the City’s share of fines from violation of City ordinances, state statutes, and parking ticket revenue. The 2024 projection is \$460,000. The 2025 Budget reflects \$430,000 collection in penalties and forfeitures. The COVID-19 Pandemic adversely impacted 2021 Penalties and Forfeitures, as residents did not travel as much. Offsetting this reduction was the addition of the Tax Intercept collection process. That state-wide collection effort has advanced the time that fines and penalties have been receipted.



Charges for Services

This revenue includes charges for the use of City services. The primary revenue in this category is generated from ambulance services (55%); planning, engineering, and administrative fees; and charges to developers in connection with development agreements.

2025 ambulance fees are estimated at \$1,600,000; this is budgeted as an increase compared to the 2023 revenue based on the revenues booked to date in 2024. Additional senior housing projects, if built, are expected to impact future ambulance revenues. On December 3, 2024, ambulance fees were increased per Resolution 2024-2652 to be more comparable to surrounding municipalities.

In 2024, Landfill siting revenues dedicated to the General Fund increased slightly from the 2024 budgeted \$445,000 and will be estimated at \$477,000. This is a conservative estimate as actual landfill siting revenues have been favorable to the 2024 budgeted amount. The Common Council directed that up to 20% of expected Landfill Siting revenues be dedicated to operating activities. See below for further discussion of Landfill Siting revenues.

Landfill Siting Revenues

The granting of a landfill license to Waste Management, in 2010, by the Wisconsin Department of Natural Resources saw the beginning of new revenue for the City and surrounding communities. A Landfill Siting Agreement was completed, requiring a payment for each ton of fill going into the site, which is shared as 75% to the City of Franklin, as the home City, and the remaining 25% to six other communities. The initial license was for 1.2 million tons. 2018 the first expansion license was obtained, expanding the landfill by 9 million tons. With that expansion, the fee increased by 25%. Waste Management controlled the material accepted until the expansion permit was obtained. Revenues in recent years are listed here:

- 2019 - \$2,593,804
- 2020 - \$2,321,287
- 2021 - \$2,515,603

2022 - \$2,580,935
2023 - \$2,547,823
2024 - \$2,550,000 – Budget
2025 - \$2,650,000 – Budget

This revenue will end when the landfill license is exhausted, so limiting the funding of current operations to 20% of revenue is a prudent way to ensure that City operations do not become too reliant on the revenues. As noted earlier, the City uses the other 80% of the funding for capital projects. The site has the potential for 19 million tons of waste, assuming one additional 9-million-ton license renewal, so it is expected that these revenues will be available for quite a number of years into the future.

Intergovernmental Charges for Services

In addition to the Emergency Medical Services revenue included in charges for services above, a Milwaukee County subsidy is received toward providing the service. In 2012, the County negotiated a three-year agreement that has Franklin receiving \$125,000 per year in Emergency Medical Service aids. For 2025, revenues are expected to be \$220,000. As noted, this revenue

is subject to adjustment and reductions, and should be monitored for its impact on the General Fund in the future.

In 2015, the Franklin School District resumed a program of a School Liaison Officer (SRO) and contributes the majority of the cost of an officer who primarily works at the School District (70%). This program is expected to continue in 2025, with an additional SRO FTE allocated to support the school systems crime prevention.

Interest Revenue

Investment earnings is one, of two, main revenues in this category. Short-term investment returns rose rapidly in 2018 and 2019. Economic pressures related to the COVID-19 pandemic pushed rates back toward zero; however, 2022 has brought increases to the interest rates. This revenue will follow market interest rate movements, which will decrease from 2024.

Another component of investment result is realized and unrealized gains/losses on fixed income investments. The City's investment policy limits the term of investments to a maximum of seven years. That provides downside protection from investment losses related to longer duration securities. Investments are reflected at market values generating unrealized gains and losses. However, as investments are anticipated to be held to maturity, unrealized losses are not expected to be realized, barring any premature forced sale for an emergency.

The last major component is interest charged at the statutory rate of 12% per annum on delinquent property taxes. The City retains any interest collected before it turns over uncollected Real Estate Tax Bills to Milwaukee County in August of each year. Personal Property Tax Bills are retained and pursued for collections by the City due to a 2011 State law change.

Miscellaneous Revenue

Water Tower rentals to cell phone companies and insurance dividends are the main components of miscellaneous revenue. This category is budgeted conservatively as the revenues collected vary more than other revenue categories.

**City of Franklin, WI
General Fund Revenues**

GL NUMBER	DESCRIPTION	2025 ORIGINAL BUDGET	2025 DEPT REQ BUDGET	2024 PROJECTED ACTIVITY	2024 AMENDED BUDGET	2023 ACTIVITY
REAL ESTATE TAXES						
01-0000-4011	GENERAL PROPERTY TAX	20,975,600	20,881,600	20,616,100	20,616,100	20,428,771
	REAL ESTATE TAXES	20,975,600	20,881,600	20,616,100	20,616,100	20,428,771
TAXES						
01-0000-4012	PROPERTY TAX-PAY IN LIEU OF TAX	13,125	13,125	12,783	12,500	12,355
01-0000-4014	MOBILE HOME TAX	20,000	20,000	20,750	20,000	18,120
01-0000-4022	MOTEL ROOM TAX	153,180	153,180	151,900	151,900	151,900
01-0000-4025	CABLE TV&VIDEO FRANCHISE FEE	300,000	300,000	340,000	340,000	363,534
	TAXES	486,305	486,305	525,433	524,400	545,909
FUND TRANSFERS						
01-0000-4031	TAX EQUIVALENT	877,200	877,200	950,000	950,000	877,185
	FUND TRANSFERS	877,200	877,200	950,000	950,000	877,185
INTERGOVERNMENTAL						
01-0000-4121	PER CAPITA	1,321,410	1,321,410	1,291,750	1,291,700	398,461
01-0000-4122	STATE MEDICAL TRANSPORT AID	34,000	34,000	34,000		34,912
01-0000-4125	SPECIAL UTILITY	130,730	130,730	136,175	110,000	112,634
01-0000-4126	STATE EXEMPT COMPUTER AID	350,000	350,000	350,802	356,700	346,671
01-0000-4127	FIRE INSURANCE TAX	220,000	220,000	248,863	210,000	218,772
01-0000-4128	EXEMPT PERS PROP AID	95,630	95,630	95,630	95,630	86,402
01-0000-4129	VIDEO SERVICE PROVIDER AIDS	98,515	90,880	98,516	98,500	98,516
01-0000-4130	EXEMPT PERS PROP AID ACT 12	210,945	210,945			
01-0000-4144	GEN TRANS AIDS	600,000	600,000	600,000	600,000	628,032
	INTERGOVERNMENTAL	3,061,230	3,053,595	2,855,736	2,762,530	1,924,400
LICENSES & PERMITS						
01-0000-4201	BEER & ALCOHOL	35,000	35,000	42,000	42,000	31,627
01-0000-4209	BARTENDER/OPERATOR LICENSE	20,000	20,000	25,000	16,000	16,774
01-0000-4213	AMUSEMENT & ENTERTAIN LICENSES	8,000	8,000	8,000	8,000	8,670
01-0000-4217	ENTERTAINMENT & AMUSEMENT	25	25	25	50	
01-0000-4219	PEDDLER/TRANSIENT/DOOR-TO-DOOR	4,500	4,500	5,280	2,900	4,680
01-0000-4222	FOOD PRE-INSPECTION	6,000	6,000	6,500	5,000	6,882
01-0000-4223	FOOD LICENSE	5,500	5,500	7,100	5,100	8,354
01-0000-4227	SODA LICENSE				200	
01-0000-4229	CIGARETTE LICENSE	2,400	2,400	2,400	2,400	2,400
01-0000-4241	OTHERLIC/PUBLIC GRN/TAXEXMPT	3,000	3,000	3,000	2,000	3,055
01-0000-4242	TECHNOLOGY FEE	20,000	20,000	25,500	25,000	22,068
01-0000-4257	BICYCLE LICENSE					190
01-0000-4261	ANIMAL& MOBILE HOME LICENSES	5,500	5,500	5,500	5,500	5,556
01-0000-4262	RETAIL FOOD ESTABLMT LICENSE	23,000	23,000	23,225	25,000	23,793
01-0000-4263	RESTAURANT LICENSE & MISC FEES	40,000	40,000	40,500	40,000	42,879
01-0000-4264	APPLICATION&OTHER HEALTH LIC	8,500	8,500	8,500	8,500	9,208
01-0000-4265	POOL LICENSE FEES	9,500	9,500	11,000	9,500	11,435
01-0000-4266	HOTEL/MOTEL LODGING LICENSE FEES	5,000	5,000	5,100	3,500	4,614
01-0000-4268	HEALTH LATE FEES			200		600
01-0000-4269	HEALTH REINSPECTION FEES			150		1,070
01-0000-4270	HEALTH PREINSPECTION FEES	500	500	350	1,000	790
01-0000-4271	BUILDING PERMITS	700,000	700,000	670,000	750,000	618,514
01-0000-4272	Agent DSPS Plan Review Fees			13,400		6,000
01-0000-4273	ELECTRICAL PERMITS	140,000	140,000	150,000	125,000	92,463
01-0000-4274	Agent DSPS Submittal Fee			3,500		2,000
01-0000-4275	PLUMBING PERMITS	150,000	150,000	165,000	170,000	176,112
01-0000-4277	STREET EXCAVATION PERMITS	5,000	5,000	5,000	5,000	6,250
01-0000-4279	FILL PERMITS				100	
01-0000-4281	SIGN PERMITS	10,000	10,000	10,000	10,000	13,295
01-0000-4285	SPECIAL EVENT PERMIT	500	500		500	
01-0000-4287	PARK & FIELD RESERVATION-TAXABLE	35,000	35,000	35,000	35,000	34,306
01-0000-4288	FIRE BURNING & OTHER PERMITS	2,500	2,500	3,320	3,200	2,580
01-0000-4289	ALARM/BARRICADE/MINING PERMITS	2,600	2,600	7,800	2,600	2,620
	LICENSES & PERMITS	1,242,025	1,242,025	1,282,350	1,303,050	1,158,785

**City of Franklin, WI
General Fund Revenues**

GL NUMBER	DESCRIPTION	2025 ORIGINAL BUDGET	2025 DEPT REQ BUDGET	2024 PROJECTED ACTIVITY	2024 AMENDED BUDGET	2023 ACTIVITY
PENALTIES & FORFEITURES						
01-0000-4311	FINES/PENALTY/RESTITUTION/MISC POLICE	430,000	430,000	460,000	400,000	362,179
	PENALTIES & FORFEITURES	430,000	430,000	460,000	400,000	362,179
CHARGES FOR SERVICES						
01-0000-4401	SUBDIVISION FILING	5,000	5,000	5,000	100	
01-0000-4402	LAND COMBINATION FILING	25,000	25,000	28,000	20,000	26,772
01-0000-4403	CSM FILING	1,500	1,500	1,700	1,500	1,950
01-0000-4404	SITE PLAN REVIEW FILING	60,000	60,000	85,000	50,000	61,151
01-0000-4405	VARIANCE & APPEALS FILING	1,500	1,500	1,700	1,500	1,200
01-0000-4406	SPECIAL USE FILING	12,000	12,000	13,000	10,000	17,625
01-0000-4407	REZONING FILING	10,000	10,000	11,750	7,000	13,550
01-0000-4409	OTHER FILING & PLANNING CHARGE	5,000	5,000	5,200	5,000	4,550
01-0000-4410	E-PLAN REVIEW FEE	10,000				
01-0000-4411	PUBLICATIONS & RECORDING	1,000	1,000	1,800	1,000	1,110
01-0000-4413	PROPERTY STATUS REPORTS	8,000	8,000	9,000	10,000	8,320
01-0000-4415	COPYING CHARGES	100	100	50	500	149
01-0000-4417	CHARGES - OPEN RECORDS REQUESTS	500	500	1,700		945
01-0000-4421	MAP & CD SALES-TAXABLE	300	300	300	300	240
01-0000-4425	ARCHITECTURAL BOARD REVIEW	5,000	5,000	5,500	5,000	4,455
01-0000-4431	POLICE SERVICES	2,500	2,500	2,500	2,500	3,153
01-0000-4432	SPECIAL EVENT PUBLIC SAFETY	50,000	50,000	85,000	3,500	15,758
01-0000-4440	AMBULANCE SERVICES - ALS	1,748,950	1,600,000	1,725,000	1,550,000	1,611,011
01-0000-4442	FIRE SAFETY, CPR TRAINING, FINES & MISC	6,000	6,000	18,000	4,000	6,806
01-0000-4443	FIRE PLAN REVW/WITNESS/TEST	5,000	5,000	5,000	5,000	4,900
01-0000-4444	FIRE INSPECTION&REINSPECTION		7,000	7,000	15,000	7,057
01-0000-4445	QUARRY REIMBURSEMENT	55,000	55,000	55,000	55,000	44,000
01-0000-4449	WEIGHTS & MEASURES CHARGES	5,000	5,000	5,000	5,000	3,227
01-0000-4452	CLINIC SERVICES	35,000	35,000	35,000	35,000	33,029
01-0000-4453	SALE OF RADON TEST KITS	500	500	600	500	630
01-0000-4456	HEALTH LABOR CHARGED TO GRANTS	45,400	45,400	45,400	45,400	35,183
01-0000-4470	WEED CONTROL	4,000	4,000	4,700	4,500	3,510
01-0000-4471	STREET LIGHTING	20,000	20,000	20,000	20,000	17,657
01-0000-4479	ENGINEERING FEES	315,000	315,000	325,000	315,000	335,779
01-0000-4480	DPW CHARGES	55,000	55,000	85,000	40,000	42,044
01-0000-4483	PLANNING CONSULTING FEES				31,500	
01-0000-4493	LANDFILL OPERATIONS-SITING	477,000	477,000	445,000	445,000	465,180
01-0000-4496	LANDFILL OPERTN-EMERALD PARK	90,000	90,000	115,000	78,000	118,612
	CHARGES FOR SERVICES	3,059,250	2,907,300	3,147,900	2,766,800	2,889,553
INTERGOVT CHGS FOR SERVICES						
01-0000-4611	COUNTY EMT-PARAMEDIC-ALS	220,000	220,000	225,000	220,000	239,701
01-0000-4615	SCHOOL LIAISON OFFICER	90,000	90,000	85,500	90,000	82,612
01-0000-4625	FIRE INSPECTION SERVICES			15,000	15,000	15,960
	INTERGOVT CHGS FOR SERVICES	310,000	310,000	325,500	325,000	338,273
INVESTMENT EARNINGS						
01-0000-4711	INTEREST ON INVESTMENTS	700,000	700,000	950,000	778,360	1,104,985
01-0000-4713	INVESTMENT GAINS/LOSSES			1,000		7,667
01-0000-4715	INTEREST-TAX ROLL	200,000	200,000	250,000	230,000	320,400
01-0000-4716	INTERFUND INTEREST	867		64,416	1,300	1,786
01-0000-4719	MISCELLANEOUS INTEREST	15,000	15,000	15,000	5,000	67,555
	INVESTMENT EARNINGS	915,867	915,000	1,280,416	1,014,660	1,502,393

**City of Franklin, WI
General Fund Revenues**

GL NUMBER	DESCRIPTION	2025 ORIGINAL BUDGET	2025 DEPT REQ BUDGET	2024 PROJECTED ACTIVITY	2024 AMENDED BUDGET	2023 ACTIVITY
MISCELLANEOUS REVENUE						
01-0000-4725	RENTAL-MUNICIPAL PROP	91,000	91,000	91,520	91,520	99,817
01-0000-4756	SALE OF STATE SEALS				200	
01-0000-4757	HOUSE NUMBER SALES	500	500	460	200	371
01-0000-4771	INSURANCE DIVIDEND	25,000	25,000	30,000	30,000	22,012
01-0000-4781	REFUNDS/REIMBURSEMENTS	25,000	25,000	25,000	25,000	19,388
01-0000-4784	MADACC ANML LIC SOLD/ORD FEE	2,500	2,500	2,500	2,500	5,319
01-0000-4785	REBATES			24,210		13,500
01-0000-4799	MISCELLANEOUS REVENUE	1,000	1,000	1,000	1,000	17,768
	MISCELLANEOUS REVENUE	145,000	145,000	174,690	150,420	178,175
MISCELLANEOUS REVENUE						
01-0331-4781	DISABILITY PAY REIMBURSEMENT			1,188		
	MISCELLANEOUS REVENUE			1,188		
TOTAL REVENUES		31,502,477	31,248,025	31,619,313	30,812,960	30,205,623

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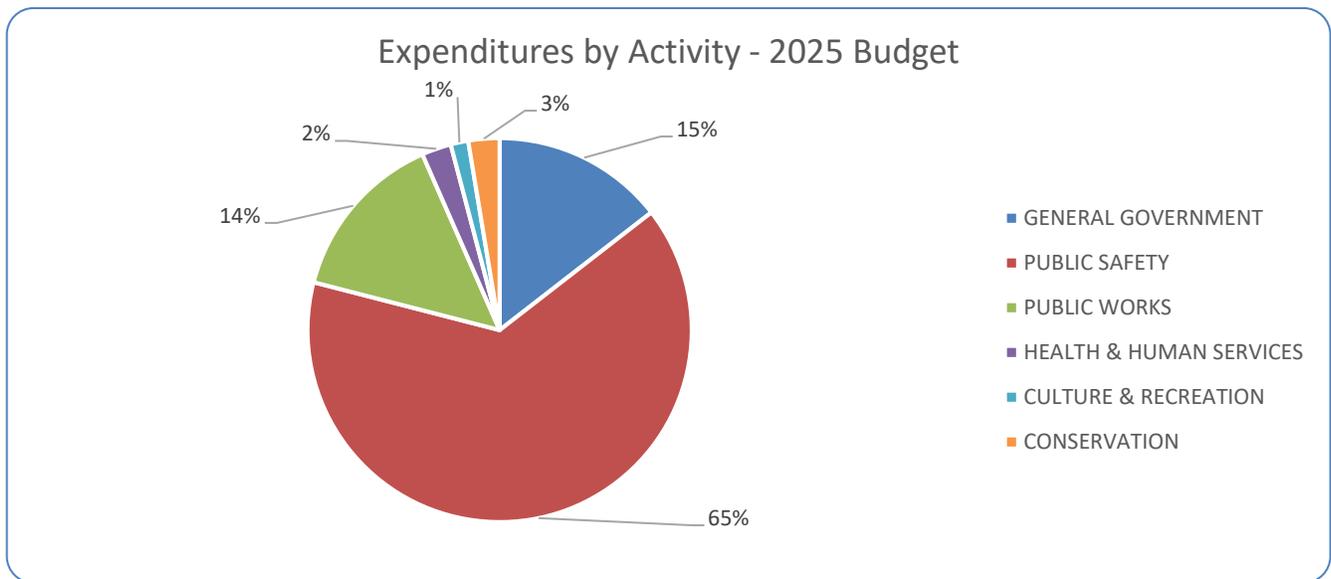
General Fund Expenditures

PROGRAM DESCRIPTION:

City General Fund expenditures are divided into Activities and further reported by Category/Department. The Activities include General Government, Public Safety, Public Works, Health and Human Services, Culture and Recreation, and Conservation and Development.

A summary of the expenditures by Activity, in thousands, without the restricted contingency, as this is only able to be utilized with additional available revenues and a super-majority vote of the Common Council, is as follows:

	2020	2021	2022	2023	2024 Budget	2024 Projected	2025 Budget
General Gov't.	3,080	2,946	3,201	3,253	3,667	4,072	4,716
Public Safety	17,471	17,870	18,214	18,961	20,483	20,346	20,990
Public Works	4,066	4,199	4,201	4,389	4,687	4,676	4,685
Health/Human	664	706	702	723	785	800	809
Culture & Rec	288	329	308	324	419	339	481
Conservation	598	531	512	671	831	713	852
Transfers	48	374	24	24	71	71	71
Total	26,215	26,955	27,162	28,345	30,943	31,008	32,635



General Government

General government comprises 12 departments that provide specific services for the City or internal services to or on behalf of the departments providing services. General Government Expenditures are approximately 14.5% of the General Fund Expenditure Budget. General government expenditures are a disproportionate component of contract services as several functions have been contracted out, including Assessing and Legal Services. Certain General Government Services provide services for other funds, such as financial services to the Utilities and TIDs; those funds then reimburse the General Fund for those services.

Public Safety

Public Safety includes Police, Fire, Public Fire Protection, Inspection Services, and Weights and Measures. Its expenditures comprise approximately 64.5% of the General Fund Expenditure Budget.

Public Works

Public Works include Engineering, Highway, Street Lighting, and Weed Control. Public Works Expenditures comprise approximately 14.4% of the General Fund Expenditure Budget. Substantial expenditures in these budgets include the cost of road salt and fuel and the labor cost to provide the services.

Health and Human Services

Health and Human Services is comprised of Health and Animal Control Expenditures, which equate to approximately 2.5% of the General Fund Expenditure Budget. The pandemic emergency in 2020 demonstrated the impact of these services on the community.

Culture and Recreation

Culture and Recreation expenses are comprised of the Parks and Recreation expenses. These include amounts paid for St. Martin's Fair and Civic Celebrations. Culture and Recreation Expenses amount to approximately 1.5% of the General Fund Expenditure Budget.

Note: The Parks Budget is included in the Annual Budget under Public Works due to reporting authority.

Conservation and Development

Conservation and Development are comprised of economic development and Planning functions. Conservation and Development expenditures comprise approximately 2.6% of the General Fund Expenditure Budget. In 2016, the City added a full-time economic development director to foster greater development.

Transfers and Contingency

Transfers relate to the General Fund's contributions to Recreation Departments and periodic one-time uses of excess General Fund monies for capital expenditures.

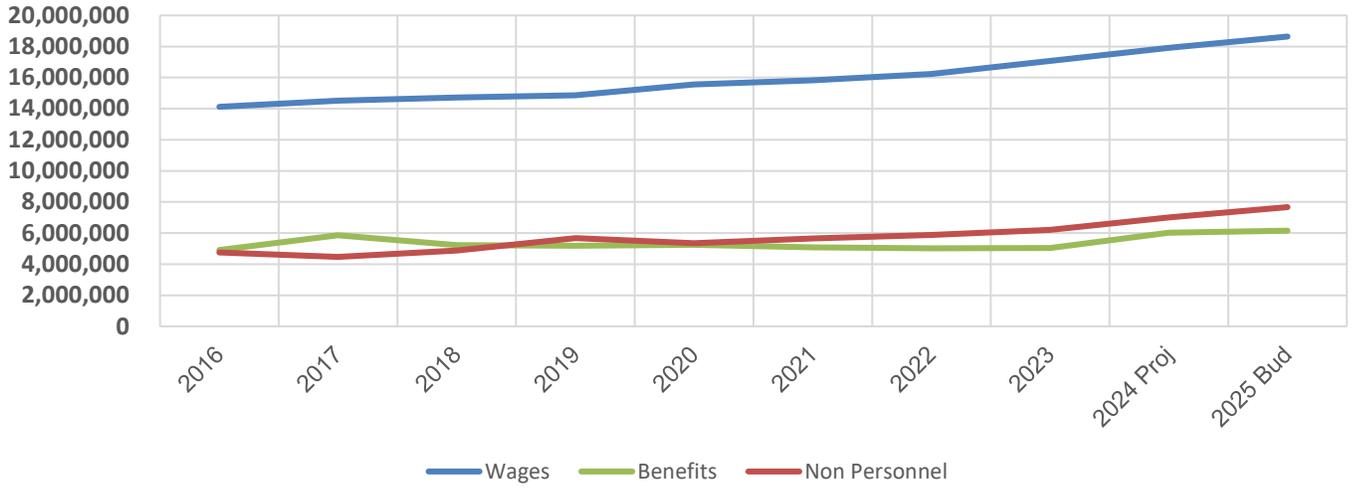
Contingency includes a provision for unexpected expenditures and to provide Restricted reserves for emergencies, such as the 2020 Pandemic.

General Fund Expenditures by Functional Category

The 2025 General Fund Expenditure Budget is presented by functional categories on the following page. Salaries, wages, and benefits comprise approximately 76.2% of the General Fund Budget.

Wages and benefits have grown from \$19.03 million in 2016 to \$24.79 million in 2025, or 30.2%, which equates to 3.01% per year on average. There are no additional FTE increases in the 2025 Budget.

Wages & Benefits



Employee benefits, which consist of Group Health and Dental, Retirement, Retiree Health, Life Insurance, and Employment Taxes, will increase slightly in 2025. This may decrease in future years based on claims and usage.

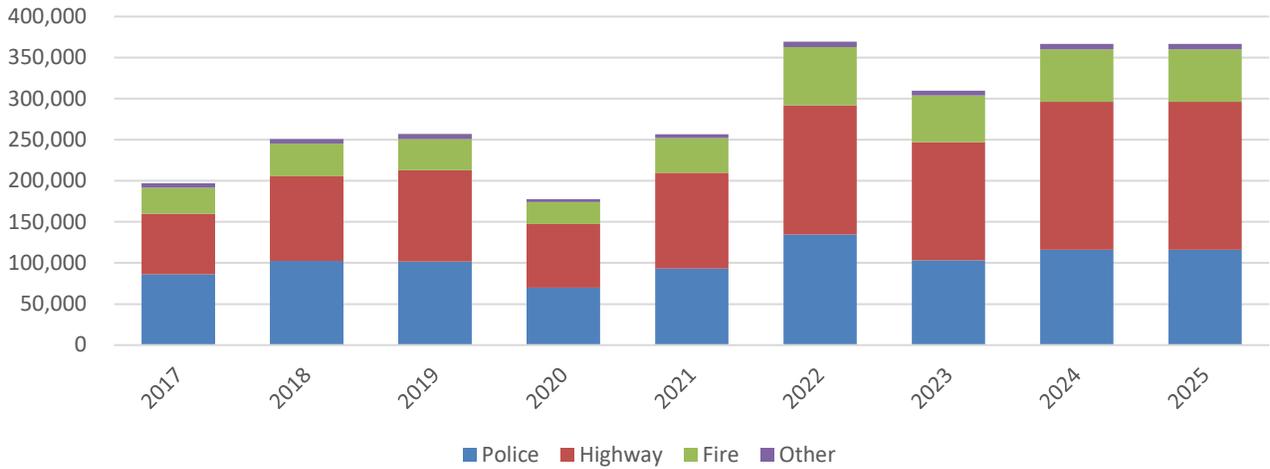
In 2019, the City elected the Wisconsin Retirement System pension plan for all new employees. Those employees in the old plans were provided the option of remaining in the old plans. In the short term, Public Works retirement costs will be elevated as the unpaid benefit costs of the old Public Works plan work through the system. In 2020, the City made a \$325,000 special contribution to the Retiree Health Plan. Also, in 2020, the City General Fund made a \$200,000 contribution to the Public Works Pension plan. In 2025, the plan will be funded enough to decrease contributions back down to the Actuarial Determined Contribution amount.

Non-personnel costs include Property Insurance, Contracted Services, Utilities, Operating Supplies, Services and Charges, Facility Charges, Other Costs, and Contingency.

In 2018, engineering contract services included inspection services for new development activities.

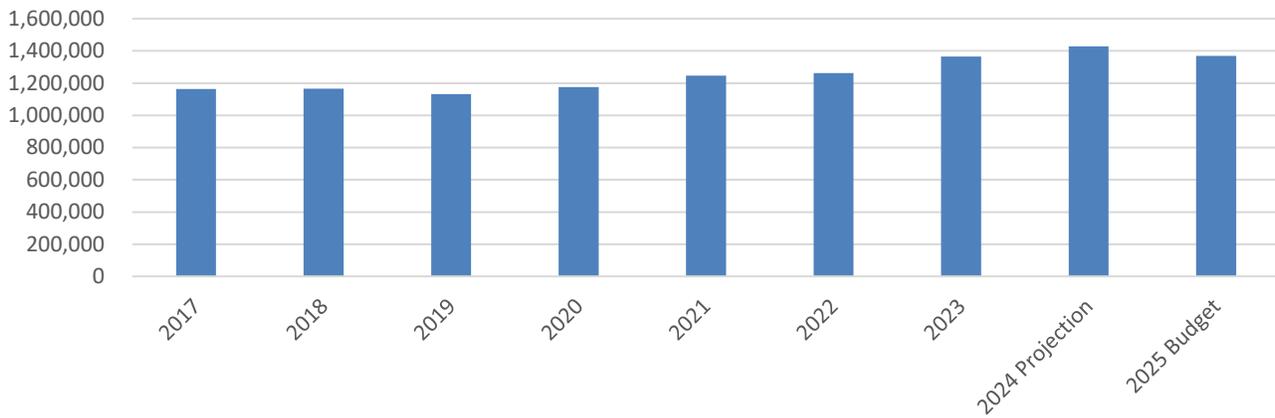
Fuel costs are another major expenditure and vary with the price of oil. In 2020, the City spent \$184,000 on fuel and will spend roughly \$356,800 in 2024. Fuel costs vary closely with the price of oil, demonstrating the impact of volatile fuel prices on the City's operating costs. The City engaged in a fleet program with Enterprise Fleet in 2024 and hope to see a decrease in fuel costs due to newer vehicles being used.

General Fund - Fuel Usage - 2025 Budget



The steadily rising facility charges indicate that the City’s aging municipal building inventory will require more maintenance costs.

Gen Fund - Facilities Charges



City of Franklin, WI
General Fund Operating Expenditures
Six Years Ended December 31, 2025

	2020	2021	2022	2023	2024	2025	Inc (Dec)	Pct of 2024 Projected
				Actual	Projected	Budget		
Salaries	15,563,964	15,833,703	16,240,757	17,064,525	17,915,737	18,639,185	723,448	4.2%
							-	
Health & Dental	2,321,994	2,057,610	2,199,241	1,999,796	2,641,338	2,670,607	29,269	1.5%
Retirement	1,813,027	1,631,221	1,645,404	1,866,162	1,985,695	2,235,307	249,612	13.4%
Soc Sec Taxes	1,137,569	1,164,204	1,193,481	1,258,702	1,316,522	1,423,935	107,413	8.5%
Retiree Group Health	705,524	316,762	172,545	159,831	388,451	344,313	(44,138)	-27.6%
Workman's Comp Ins	240,944	453,339	391,753	264,623	279,449	235,429	(44,020)	-16.6%
Other Benefits	216,608	69,827	67,587	93,254	70,700	61,649	(9,051)	-9.7%
Charged to Other funds	(1,191,458)	(604,298)	(650,709)	(590,536)	(654,225)	(816,096)	(161,871)	27.4%
Total Benefits	5,244,208	5,088,665	5,019,302	5,051,832	6,027,930	6,155,144	127,214	2.5%
Total Salaries & Benefits	20,808,172	20,922,368	21,260,059	22,116,357	23,943,667	24,794,329	850,662	3.6%
Pct of Total	79.4%	77.6%	78.3%	78.0%	77.2%	76.2%	22.1%	
Contract Services	2,532,853	2,391,400	2,331,718	2,574,815	3,051,548	2,766,443	(285,105)	19.9%
Supplies	1,103,237	1,467,317	1,658,850	1,605,119	1,787,246	1,882,152	94,906	4.0%
Services & Charges	542,848	539,730	599,372	592,189	665,835	750,858	85,023	6.9%
Facility Costs	1,175,481	1,246,575	1,263,324	1,364,662	1,438,722	1,371,795	(66,927)	5.4%
Other	4,197	14,069	24,677	67,759	59,257	40,900	(18,357)	8.3%
Contingency	-	-	-	-	-	2,325,000	2,325,000	-28.9%
Transfers Out	48,379	374,000	24,000	24,000	71,000	928,800	857,800	91.2%
Total Other Costs	5,406,995	6,033,091	5,901,941	6,228,544	7,073,608	10,065,948	2,992,340	5.2%
Total Expenditures	26,215,167	26,955,459	27,162,000	28,344,901	31,017,275	32,535,277	3,843,002	4.0%

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